## CITY OF CANNON BEACH

# Financial Report 2nd Quarter, October - December 2017 FYE 2018

Volume 4, Issue 2

March 6, 2018

#### **Cash Position**

| Canaral Fund              | 606 200      | DV Dode Fund                 | E7E 1E0 |
|---------------------------|--------------|------------------------------|---------|
| General Fund              | 696,208      | RV Park Fund                 | 575,152 |
| Tourism and Arts Fund     | 218,851      | Recycling Fund               | 58,292  |
| Building Official Fund    | 72,270       | Water Fund                   | 268,619 |
| Affordable Housing Fund   | 27,708       | Wastewater Fund              | 391,671 |
| Debt Service Fund         | 475,051      | Storm Drain Fund             | 40,609  |
| Roads Fund                | 774,073      | Water Reserve                | 352,286 |
| Bridge Reserve            | 8,592        | Wastewater Reserve           | 218,805 |
| RV Park Reserve           | 9,485        | Storm Drain Reserve          | 7,115   |
| Road Reserve              | -            | Recycling Reserve            | 76,325  |
| Ecola Forest Reserve Fund | 6,394        |                              |         |
| General Reserve           | 913,821      |                              |         |
| Payroll Liability Fund    | 117,432      | Administrative Services Fund | 11,530  |
| Total Cash on Hand        | \$ 5,320,289 | As of December 31, 2017      |         |
|                           | \$ 4,763,327 | As of December 31, 2016      |         |

#### Financial Narrative for the 2nd Quarter, FYE 2018

**Note:** Revenues and expenses should track at 6/12 or 50% of the budget. Data is presented on the budgetary/modified accrual basis.

Cash increased \$556,962 from the 2nd quarter ending last year.

**General Fund:** Total revenues, year to date, are \$2,625,838 and are 47.4% of the budget.

Revenues during the 2nd quarter are \$2,392,734 compared to the prior year quarter amount of \$2,357,812 and are up by \$34,922. The city received two distributions from marijuana in the amount of \$6,058. This is part of the state shared revenues and does not include the 3% from the local tax. The 1st 3% tax will be received in March.

At the end of the quarter cash balances were held as follows: LGIP, \$5,204,038, Columbia Bank, \$106,022, Express Bill Pay, \$9,858, and cash on hand, \$371.

Expenses in the current quarter amount to \$2,595,153 compared to the prior quarter amount of \$1,678,014 an increase of \$917,139. This increase is mostly a result of transfers which increased from the prior quarter by \$959,483.

**Total year to date** expenditures in **all** departments amount to \$3,601,755 and are at 54.2% of the budget. Departments are all under budget except non-departmental where 100% of the budgeted transfers have been made.

Fund balance decreased by \$975,917 current year to date.

**TAF**: The ending fund balance as of 12/31/17 is \$218,851. Awards of \$110,994 were made in the current quarter. See page 7.

**Building Department:** Building, Mechanical, Plumbing permits, Plan Review fees, and Building Inspector revenue from Manzanita, year to date, are \$49,638, \$2,882, \$8,989, \$27,139, and \$19,500, respectively, and total \$108,148. Total program expenses year to date are \$105,140 and are 47.7% of the budget. Fund balance increased year to date by \$4,570.

**Affordable Housing:** Construction excise tax in the amount of \$4,890 was received consisting of \$4,459 in residential and \$431 in commercial improvements.

**RV Park:** Year to date revenue is \$1,026,233 and is at 68.4% of the budget compared to the prior year to date amount of \$876,970. Year to date program expenses total \$812,117 and are 56.1% of the budget compared to last year to date expenses of \$972,171 and were 56.0% of the budget. Fund balance increased \$214,116 year to date.

**Recycling Fund:** Recycle surcharge and recycle sales year to date are \$93,800 and \$8,964, respectively and \$87,797 and \$8,868, last year to date. Year to date program expenses are \$98,157 and are 46.4% of the budgeted amount. Fund balance increased year to date by \$4,607.

**Water Fund:** Water charges are \$502,200 year to date and are 58.7% of the budgeted amount. Prior year to date

#### **Debt Outstanding**

| GO Bonds 2010 (EFR) payoff 6/1/27 | \$2,105,000 |
|-----------------------------------|-------------|
| GO Bonds 2012 (WW) payoff 6/1/25  | 2,305,000   |
| Total                             | \$4,410,000 |

water charges were \$460,231 and 54.5% of the budget. Year to date program expenses total \$424,505 and are 48.1% of the budgeted amount. Year to date revenues exceed year to date expenses by \$87,221 and increases fund balance by same.

**Wastewater Fund:** Wastewater charges are \$667,590 year to date and are 58.9% of the budgeted amount. Prior year to date wastewater charges were \$616,278 and was 56.0% of the budgeted amount. Year to date program expenses are \$1,086,595 and are 43.7% of the budgeted amount. Year to date revenues exceed year to date expenses by \$196,915 and increases fund balance by same

**Storm Drain Fund:** Storm drain charges are \$73,247 year to date and are 50.2% of the budgeted amount. Prior year to date storm drain charges were \$71,214 and was 50.2% of the budgeted amount. Program expenses are \$86,830 and are 45.9% of the budgeted amount. Year to date revenues are less than year to date expenses by \$11,694 and decreases fund balance by same.

Roads Fund: Year to date revenues amount to \$834,932 and are 87.3% of the budgeted amount. Property tax, state highway funds, and transfers from the general fund contribute the majority of the revenue in the amounts of \$212,006, \$43,864, and \$579,000, respectively. Program expenses are \$215,353 and are 23.0% of the budgeted amount. Year to date revenues exceed year to date expenses by \$619,579 and increases fund balance by same.

**Debt Service Fund:** Property taxes collected and transfers in from the General Fund, year to date, amount to \$313,344 and \$163,458, respectively. Interest payments were made in the amount of \$79,162. Fund balance increased by \$397,640. Payments are made in December and June each year. The June payments include principal and interest.

Reserve Funds: The Water Reserve had transfers in from the General Fund of \$250,000. The Wastewater Reserve had transfers in from the General Fund of \$275,525 and expenditures of \$142,282. A transfer from the GF was made to the General Reserve Fund in the amount of \$400,000.

**Transient Room Tax:** Quarter 1 tax increased 7.75% from the prior quarter 1 2017 or \$133,212 and exceeds the budget by \$30,012. See page 6.

# General Fund Revenue 2nd Quarter 2017

|         |   | Ostahan D | oombe-                          | Current<br>Fiscal Year | 2047 2040           | % of              |
|---------|---|-----------|---------------------------------|------------------------|---------------------|-------------------|
|         | Revenue                                     | 2017      | October - December<br>2017 2016 |                        | 2017-2018<br>Budget | Current<br>Budget |
| 1 Pi    | roperty taxes-current                       | 571,395   | 537,626                         | to Date<br>571,395     | 598,065             | 95.54             |
|         | roperty taxes-prior                         | 8.047     | 7,375                           | 10,494                 | 20,000              | 52.47             |
|         | ransient room tax 6%                        | 1,202,099 | 1,124,961                       | 1,202,123              | 2,714,416           | 44.29             |
|         | ransient room tax 1% - 07/01/10             | 60,105    | 56,185                          | 60,106                 | 135,208             | 44.45             |
|         | ransient room tax 1% - 10/01/15             | 200,350   | 187,300                         | 200,354                | 451,923             | 44.33             |
|         | hort Term Room Tax 6%                       | 185,065   | 163,420                         | 187,784                | 367,351             | 51.12             |
|         | hort Term Room Tax 1% - 07/01/10            | 9,253     | 7,704                           | 9,389                  | 17,233              | 54.48             |
| 8 SI    | hort Term Room Tax 1% - 10/01/15            | 30,845    | 27,237                          | 31,298                 | 61,227              | 51.12             |
|         | usiness Licenses                            | 5,648     | 3,081                           | 70,273                 | 68,500              | 102.59            |
|         | aming License                               | -,        | -,                              | -,                     | 25                  | 0.00              |
|         | larm Fees                                   | 460       | 300                             | 625                    | 1,000               | 62.50             |
|         | ranchise Fees                               | 39,096    | 36,181                          | 54,409                 | 196,000             | 27.76             |
|         | quor Taxes                                  | 8,496     | 6,191                           | 10,716                 | 26,454              | 40.51             |
|         | LCC License Renewal                         | 0,400     | 0,101                           | 10,710                 | 245                 | 0.00              |
|         | igarette Taxes                              | 381       | 560                             | 769                    | 2,052               | 37.48             |
|         | tate revenue sharing                        | 9,660     | 8,783                           | 9,659                  | 36,000              | 26.83             |
|         | arijuana Tax                                | 6,058     | 0,703                           | 6,058                  | 30,000              | 0.00              |
|         | ther Grant Funds                            | 0,036     |                                 | 0,036                  |                     |                   |
|         |   | 40.004    | 40.405                          | 00.440                 | 20.050              | 0.00              |
|         | and Leases                                  | 10,324    | 10,125                          | 20,449                 | 39,858              | 51.30             |
|         | re District Share-Dispatch                  | - 10 100  |                                 | 15,251                 | 15,100              | 101.00            |
|         | terest Income                               | 18,436    | 11,392                          | 30,201                 | 40,000              | 75.50             |
|         | ehicle Impound Fees                         | -         | 150                             | 200                    | 700                 | 28.57             |
|         | ontributions                                | (6,750)   | -                               | 4,000                  | -                   | 0.00              |
|         | iscellaneous Income                         | 1,815     | 2,645                           | 2,949                  | 10,000              | 29.49             |
| 25 Tr   | ansfers In                                  |           | 150,000                         |                        |                     | 0.00              |
|         | HRAP  |           |                                 |                        |                     |                   |
| 26 G    | rants                                       | 7,100     |                                 | 7,100                  | 50,000              | 14.20             |
| 27 D    | ay Camp Revenue                             |           |                                 | 385                    | 4,000               | 9.63              |
| 28 H    | RAP Eco Tours                               | 93        |                                 | 1,802                  | 3,000               | 60.07             |
| 29 D    | onations-Friends of HRAP                    |           |                                 |                        | 30,000              | 0.00              |
| 30 D    | onations-Misc                               | 20        |                                 | 20                     | -                   | 0.00              |
|         | Farmer's Market                             |           |                                 |                        |                     |                   |
| 31 V    | endor Fees                                  |           |                                 | 4,700                  | 12,000              | 39.17             |
|         | undraising Children's Program               |           |                                 | 1,1.00                 | 1,000               | 0.00              |
|         | armer's Market Sales                        | 90        | (6)                             | 2,312                  | 2,000               | 115.60            |
|         | ntertainment Donations                      | 100       | (0)                             | 200                    | 750                 | 26.67             |
| 34 LI   | Municipal Court                             | 100       |                                 | 200                    | 730                 | 20.01             |
| 35 Fi   |   | 12,723    | 10,076                          | 41,305                 | 51,000              | 80.99             |
| 33 [1   | Planning                                    | 12,723    | 10,070                          | 41,303                 | 31,000              | 60.99             |
| 26 61   |   | 450       | 200                             | 15 200                 | 10,000              | 95.00             |
|         | hort Term Rental Permit                     | 450       | 300                             | 15,300                 | 18,000              | 85.00             |
|         | ign Permit                                  | 100       | 150                             | 350                    | 400                 | 87.50             |
|         | lanning                                     | 3,875     | 2,925                           | 6,275                  | 14,800              | 42.40             |
|         | ocal Planning Fee                           | 200       | 1,939                           | 2,734                  | 11,000              | 24.85             |
|         | ree Permit                                  | 900       |                                 | 1,450                  |                     | 0.00              |
|         | rant-LCDC                                   | 1,000     |                                 | 1,000                  | -                   | 0.00              |
| 42 G    | rant-ODOT                                   |           |                                 |                        | 132,000             | 0.00              |
|         | Ecola Forest Reserve                        |           |                                 |                        |                     |                   |
|         | WEB Grant - Federal                         |           |                                 |                        | 134,230             | 0.00              |
| 44 O    | WEB Grant - State                           |           |                                 |                        | 189,240             | 0.00              |
|         | PW Parking                                  |           |                                 |                        |                     |                   |
| 45 Pa   | arking Lot Maintenance                      |           |                                 | 35,423                 | 35,423              | 100.00            |
|         | Police                                      |           |                                 |                        |                     |                   |
| 46 B    | VP Grant                                    |           | 837                             |                        |                     | 0.00              |
|         | R Impact Grant                              | 328       | 130                             | 328                    | 1,200               | 27.33             |
|         | -9 Donations                                | 700       | 245                             | 1,703                  | 1,000               | 170.30            |
|         | B National Night Out                        |           | -                               | 150                    | 150                 | 100.00            |
|         | EPREP                                       |           |                                 |                        |                     |                   |
| 50 C    | ontainer Revenue                            |           |                                 | 417                    | 1,500               | 27.80             |
|         | torage Fee Revenue                          |           |                                 | 110                    | 1,200               | 9.17              |
|         | EM Grant (FOG)                              | 4,272     |                                 | 4,272                  | 5,000               | 85.44             |
|         | EM Grant (Pog) EM Grant (Disaster Recovery) | 7,212     |                                 | 7,212                  | 28,000              | 0.00              |
|         | AACHO Grant (Vulnerable Pop)                |           |                                 |                        | 15,000              | 0.00              |
|         |   | 2 202 724 | 2 257 942                       | 2 625 929              | 5,542,250           |                   |
| 55   10 | otal revenues                               | 2,392,734 | 2,357,812                       | 2,625,838              | 5,542,250           | 47.38             |

# **General Fund Expenditures by Department**

## 2nd Quarter 2017

|                                       |            |                            | Current                    |                     | % of    |
|---------------------------------------|------------|----------------------------|----------------------------|---------------------|---------|
|                                       | October -  | December                   | Fiscal Year                | 2017-2018           | Current |
|                                       | 2017       | 2016                       | to Date                    | Budget              | Budget  |
| Executive                             |            |                            |                            |                     |         |
| 1 Building Maintenance                | 16,636     | 16,089                     | 27,228                     | 135,558             | 20.09   |
| 2 Community Programs                  | 200,518    | 108,346                    | 295,124                    | 660,205             | 44.70   |
| 3 HRAP                                | 65,656     | 50,188                     | 145,502                    | 296,124             | 49.14   |
| 4 Farmer's Market                     | 9,087      | 10,878                     | 19,008                     | 40,853              | 46.53   |
| 5 Municipal Court                     | 4,480      | 5,811                      | 11,257                     | 38,366              | 29.34   |
| 6 Total Executive                     | 296,377    | 191,312                    | 498,119                    | 1,171,106           | 42.53   |
| 7 Planning                            | 85,371     | 68,216                     | 151,768                    | 454,122             | 33.42   |
| Public Works                          |            |                            |                            |                     |         |
| 8 Ecola Forest Reserve                | 2,914      | 942                        | 8,007                      | 387,437             | 2.07    |
|                                       | 2,914      | 4,200                      | 0,007                      | 25,000              | 0.00    |
| 9 Existing School Site                | 12.257     |                            | 119,836                    |                     | 42.93   |
| 10 Parks                              | 43,357     | 46,451                     |                            | 279,164             | 23.55   |
| 11 Parking                            | 4,180      | 3,610                      | 8,042                      | 34,150              |         |
| 12 Public Restrooms-Litter            | 23,547     | 51,936                     | 100,935                    | 169,500             | 59.55   |
| 13 Total Public Works                 | 73,998     | 107,139                    | 236,820                    | 895,251             | 26.45   |
| Public Safety                         |            |                            |                            |                     |         |
| 14 Police                             | 296,814    | 352,378                    | 632,538                    | 1,319,689           | 47.93   |
| 15 Lifesaving                         | 28,006     | 50,516                     | 83,189                     | 147,290             | 56.48   |
| 17 EPREP                              | 38,987     | 17,966                     | 61,002                     | 207,975             | 29.33   |
| 18 Total Public Safety                | 363,807    | 420,860                    | 776,729                    | 1,674,954           | 46.37   |
| Non-Departmental                      |            |                            |                            |                     |         |
| 19 Administrative Services            | 107,617    | 181,987                    | 270,336                    | 542,729             | 49.81   |
| 20 Capital Outlay                     | - ,-       | , , , , ,                  | , , , , , ,                |                     |         |
| 21 Contingency                        |            |                            |                            | 236,908             | 0.00    |
| 22 Transfers                          | 1,667,983  | 708,500                    | 1,667,983                  | 1,667,983           | 100.00  |
| 23 Total Non-Departmental             | 1,775,600  | 890,487                    | 1,938,319                  | 2,447,620           | 79.19   |
| 24 Total Expenditures                 | 2,595,153  | 1,678,014                  | 3,601,755                  | 6,643,053           | 54.22   |
|                                       |            |                            |                            |                     |         |
|                                       |            | General Fund S             |                            |                     |         |
|                                       |            | Fiscal Year<br>Ending 2018 | Fiscal Year<br>Ending 2017 | 2017/2018<br>Budget |         |
| Beginning Fund Balance- <b>July 1</b> |            | \$ 1,641,372               | \$ 1,522,449               | \$ 1,325,000        |         |
| 26 Revenues year to date              |            | 2,625,838                  | 2,564,369                  | 5,542,250           |         |
|                                       |            |                            |                            |                     |         |
| 27 Expenditures year to date          |            | 3,601,755                  | 2,936,749                  | 6,643,053           |         |
| 28 Ending Fund Balance-De             | ecember 31 | \$ 665,455                 | \$ 1,150,069               | \$ 224,197          |         |

# Other Funds - Revenues with Expenditures (by object class)

#### 2nd Quarter 2017

|  |         | Tourism and A  | rts Fund  |        | Building Official Fund |           |                   |            |  |  |
|--|---------|----------------|-----------|--------|------------------------|-----------|-------------------|------------|--|--|
|  | Current | Year           |           | % of   | Current                | Year      |                   | % of       |  |  |
|  | Quarter | to Date        | Budget    | Budget | Quarter                | to Date   | Budget            | Budget     |  |  |
| 1 Beginning Fund Balance                     | 168,009 | 167,689        | -         | -      | 76,611                 | 66,681    | 55,000            | 121.24     |  |  |
| 2 Plus: Revenues                             | 161,836 | 162,156        | 360,708   | 44.95  | 42,647                 | 109,710   | 188,000           | 58.36      |  |  |
| Less:  |         |                |           |        |                        |           |                   |            |  |  |
| 3 Personnel Services                         |         |                |           |        | 38,837                 | 74,875    | 152,251           | 49.18      |  |  |
| 4 Materials and Services                     | 110,994 | 110,994        | 360,708   | 30.77  | 9,170                  | 30,265    | 68,201            | 44.38      |  |  |
| 5 Program Expenses Subtotal<br>6 Contingency | 110,994 | 110,994        | 360,708   | 30.77  | 48,007                 | 105,140   | 220,452<br>22,548 | 47.69<br>- |  |  |
| 7 Ending Fund Balance                        | 218,851 | 218,851        | -         | -      | 71,251                 | 71,251    | -                 | -          |  |  |
|  |         |                |           |        |                        |           |                   |            |  |  |
|  | At      | ffordable Hous | sing Fund |        |                        | RV Pai    | k Fund            |            |  |  |
|  | Current | Year           | _         | % of   | Current                | Year      |                   | % of       |  |  |
|  | Quarter | to Date        | Budget    | Budget | Quarter                | to Date   | Budget            | Budget     |  |  |
| 8 Beginning Fund Balance                     | 23,368  | -              | -         | -      | 539,911                | 311,899   | 100,000           | 311.90     |  |  |
| 9 Plus: Revenues                             | 4,890   | 28,258         | 429,750   | 6.58   | 292,774                | 1,026,233 | 1,500,000         | 68.42      |  |  |
| Less:  |         |                |           |        |                        |           |                   |            |  |  |
| 10 Personnel Services                        | -       | _              | -         | -      | 499                    | 969       | 5,212             | 18.59      |  |  |
| 11 Materials and Services                    | 550     | 550            | 77,097    | 0.71   | 306,171                | 811,148   | 1,443,481         | 56.19      |  |  |
| 12 Capital Outlay                            | -       | -              | 295,000   | -      | -                      | -         | -                 | -          |  |  |
| 13 Program Expenses Subtotal                 | 550     | 550            | 372,097   | 0.15   | 306,670                | 812,117   | 1,448,693         | 56.06      |  |  |
| 14 Debt Service                              |         |                | 45,325    | -      |                        |           |                   |            |  |  |
| 15 Transfers Out                             |         | -              | -         | -      |                        | -         | 6,438             | -          |  |  |
| 16 Contingency                               |         |                | 12,328    | -      |                        |           | 144,869           | -          |  |  |
| 17 Ending Fund Balance                       | 27,708  | 27,708         | -         | -      | 526,015                | 526,015   | -                 |            |  |  |
|  |         |                |           |        |                        |           |                   |            |  |  |
|  |         | Recycling I    | Fund      |        | Water Fund             |           |                   |            |  |  |
|  | Current | Year           |           | % of   | Current                | Year      |                   | % of       |  |  |
|  | Quarter | to Date        | Budget    | Budget | Quarter                | to Date   | Budget            | Budget     |  |  |
| 18 Beginning Fund Balance                    | 76,518  | 72,701         | 30,000    | 242.34 | 327,209                | 234,455   | 120,000           | 195.38     |  |  |
| 19 Plus: Revenues                            | 51,832  | 102,764        | 181,400   | 56.65  | 196,874                | 511,726   | 882,000           | 58.02      |  |  |
| Less:  |         |                |           |        |                        |           |                   |            |  |  |
| 20 Personnel Services                        | 29,017  | 53,991         | 116,943   | 46.17  | 84,286                 | 155,400   | 321,378           | 48.35      |  |  |
| 21 Materials and Services                    | 22,025  | 44,166         | 94,441    | 46.77  | 118,121                | 267,363   | 560,663           | 47.69      |  |  |
| 22 Capital Outlay                            |         |                |           | -      | -                      | 1,742     | -                 | •          |  |  |
| 23 Program Expenses Subtotal                 | 51,042  | 98,157         | 211,384   | 46.44  | 202,407                | 424,505   | 882,041           | 48.13      |  |  |
| 24 Debt Service                              |         |                |           |        |                        | -         | -                 | -          |  |  |
| 25 Contingency                               |         |                | 16        | -      |                        |           | 119,959           | -          |  |  |
| 26 Ending Fund Balance                       | 77,308  | 77,308         | _         | _      | 321,676                | 321,676   | -                 | _          |  |  |

# Other Funds - Revenues with Expenditures (by object class)

## 2nd Quarter 2017

|    |                           |         | Wastewat      | er Fund     |        | Storm Drain Fund |         |         |          |  |  |
|----|---------------------------|---------|---------------|-------------|--------|------------------|---------|---------|----------|--|--|
|    |                           | Current | Year          |             | % of   | Current          | Year    |         | % of     |  |  |
|    |                           | Quarter | to Date       | Budget      | Budget | Quarter          | to Date | Budget  | Budget   |  |  |
| 1  | Beginning Fund Balance    | 454,023 | 275,702       | 140,000     | 196.93 | 70,458           | 64,715  | 70,000  | 92.45    |  |  |
|    |                           |         |               |             |        |                  |         |         |          |  |  |
| 2  | Plus: Revenues            | 262,413 | 671,297       | 1,139,535   | 58.91  | 36,677           | 75,136  | 147,889 | 50.81    |  |  |
|    | Less:                     |         |               |             |        |                  |         |         |          |  |  |
| 3  | Personnel Services        | 101,054 | 184,548       | 371,208     | 49.72  | 16,750           | 30,091  | 74,657  | 40.31    |  |  |
| 4  | Materials and Services    | 142,765 | 286,316       | 715,387     | 40.02  | 37,364           | 56,739  | 114,712 | 49.46    |  |  |
| 5  | Capital Outlay            | -       | 3,518         | -           | -      |                  |         |         | -        |  |  |
| 6  | Program Expenses Subtotal | 243,819 | 474,382       | 1,086,595   | 43.66  | 54,114           | 86,830  | 189,369 | 45.85    |  |  |
| 7  | Contingency               |         |               | 192,940     | -      |                  |         | 28,520  | -        |  |  |
| 8  | Ending Fund Balance       | 472,617 | 472,617       | -           | -      | 53,021           | 53,021  | -       | _        |  |  |
|    |                           |         |               |             |        |                  |         |         |          |  |  |
|    |                           |         | Roads         | Fund        |        |                  | Debt Se | ervice  |          |  |  |
|    |                           | Current | Year          |             | % of   | Current          | Year    |         | % of     |  |  |
|    |                           | Quarter | to Date       | Budget      | Budget | Quarter          | to Date | Budget  | Budget   |  |  |
| 9  | Beginning Fund Balance    | 69,793  | 154,883       | 75,000      | 206.51 | 78,886           | 77,412  | 55,000  | 140.75   |  |  |
| 10 | Plus: Revenues            | 816,478 | 834,932       | 956,081     | 87.33  | 475,328          | 476,802 | 503,325 | 94.73    |  |  |
|    | Less:                     |         |               |             |        |                  |         |         |          |  |  |
| 11 | Personnel Services        | 54,571  | 91,130        | 221,486     | 41.14  |                  |         |         |          |  |  |
|    | Materials and Services    | 57,238  | 124,223       | 664,886     | 18.68  |                  |         |         |          |  |  |
|    | Capital Outlay            | -       | -             | 50,000      | -      |                  |         |         |          |  |  |
|    | Program Expenses Subtotal | 111,809 | 215,353       | 936,372     | 23.00  | -                | -       | -       | -        |  |  |
|    | Debt Service              | ,       |               | ,           |        | 79,162           | 79,162  | 543,325 | 14.57    |  |  |
| 16 | Contingency               |         |               | 94,709      | -      |                  |         | ·       |          |  |  |
| 17 | Ending Fund Balance       | 774,462 | 774,462       | -           | -      | 475,052          | 475,052 | 15,000  | 3,167.01 |  |  |
|    |                           |         | Administrativ | va Sarvicas |        |                  |         |         |          |  |  |
|    |                           | Current | Year          | COCIVICCS   | % of   |                  |         |         |          |  |  |
|    |                           | Quarter | to Date       | Budget      | Budget |                  |         |         |          |  |  |
| 18 | Beginning Fund Balance    | -       | -             | -           | -      |                  |         |         |          |  |  |
| 10 | Plus: Revenues            | 323,521 | 766,744       | 1,553,946   | 49.34  |                  |         |         |          |  |  |
| 10 | rius. Revenues            | 020,021 | 700,744       | 1,000,040   | 73.07  |                  |         |         |          |  |  |
|    | Less:                     |         |               |             |        |                  |         |         |          |  |  |
| 20 | Executive                 | 110,647 | 200,980       | 496,851     | 40.45  |                  |         |         |          |  |  |
|    | Finance                   | 109,591 | 182,784       | 397,499     | 45.98  |                  |         |         |          |  |  |
| 22 | Π                         | 36,965  | 112,568       | 187,786     | 59.94  |                  |         |         |          |  |  |
| 23 | Central Services          | 15,117  | 146,520       | 189,662     | 77.25  |                  |         |         |          |  |  |
| 24 | Public Works              | 51,201  | 123,892       | 282,148     | 43.91  |                  |         |         |          |  |  |
| 25 | Ending Fund Balance       | _       | _             | _           | -      |                  |         |         |          |  |  |

# Transient Room Tax 2nd Quarter 2017

|                      | City of Cannon Beach |          |         |         |              |  |  |  |  |  |  |  |
|----------------------|----------------------|----------|---------|---------|--------------|--|--|--|--|--|--|--|
| Transient Room Tax   |                      |          |         |         |              |  |  |  |  |  |  |  |
| Quarter Ending       |                      |          |         |         |              |  |  |  |  |  |  |  |
|                      | 9/30/17              | 12/31/17 | 3/31/18 | 6/30/18 | Total        |  |  |  |  |  |  |  |
| Motel/Hotel Tax      | 1,602,832.64         | -        | -       | -       | 1,602,832.64 |  |  |  |  |  |  |  |
| S/T vacation rentals | 250,377.39           | -        | -       | -       | 250,377.39   |  |  |  |  |  |  |  |
| Total                | 1,853,210.03         | -        | -       | -       | 1,853,210.03 |  |  |  |  |  |  |  |

|    |             |             |                | City of Can                  |                 |                            |           |             |
|----|-------------|-------------|----------------|------------------------------|-----------------|----------------------------|-----------|-------------|
|    |             |             | Total Collecti | Transient I<br>ions and Proi |                 | te-All Funde               |           |             |
|    |             | July - Sept | Oct - Dec      | Jan - Mar                    | Apr - July      | General<br>Fund and<br>TAF |           | Budget to   |
|    | Fiscal Year |             |                |                              |                 |                            | Budget    | Actual      |
|    | End         | Qtr 1       | Qtr 2          | Qtr 3                        | Qtr 4           | Total                      |           | Variance    |
|    |             |             |                |                              |                 |                            | projected |             |
| 1  | 2018 Budget | 1,823,198   | 618,772        | 611,333                      | 1,054,763       | 4,108,066                  | 4,108,065 |             |
| 2  | 2018 Actual | 1,853,210   | -              |                              |                 | 1,853,210                  | 4,108,065 | (2,254,855) |
| 3  | 2017        | 1,719,998   | 583,747        | 519,371                      | 1,021,108       | 3,844,224                  | 3,280,816 | 563,408     |
| 4  | 2016        | 1,444,920   | 564,953        | 559,931                      | 966,077         | 3,535,881                  | 3,118,010 | 417,871     |
| 5  | 2015        | 1,335,588   | 481,065        | 444,857                      | 783,542         | 3,045,052                  | 2,811,000 | 234,052     |
| 6  | 2014        | 1,279,658   | 427,965        | 383,196                      | 670,283         | 2,761,102                  | 2,673,000 | 88,102      |
| 7  | 2013        | 1,248,163   | 404,291        | 352,632                      | 642,276         | 2,647,362                  | 2,496,000 | 151,362     |
| 8  | 2012        | 1,193,952   | 374,198        | 330,621                      | 566,291         | 2,465,062                  | 2,387,000 | 78,062      |
| 9  | 2011        | 1,118,912   | 364,361        | 305,011                      | 547,284         | 2,335,568                  | 2,415,000 | (79,432)    |
|    |             |             | Perce          | entage increas               | e over prior qu | arter                      |           |             |
|    |             | July - Sept | Oct - Dec      | Jan - Mar                    | Apr - July      |                            |           |             |
|    | Fiscal Year | July - Sept | Oct - Dec      | Jaii - Iviai                 | Api - July      |                            |           |             |
|    | End         | Qtr 1       | Qtr 2          | Qtr 3                        | Qtr 4           | Total                      |           |             |
| 10 | 2018        | 7.745%      | -100.000%      | -100.000%                    | -100.000%       | -51.792%                   |           |             |
| 11 | 2017        | 19.0376%    | 3.3266%        | -7.2437%                     | 5.6963%         | 8.7204%                    |           |             |
| 12 | 2016        | 8.1861%     | 17.4380%       | 25.8676%                     | 23.2961%        | 16.1189%                   |           |             |
| 13 | 2015        | 4.3707%     | 12.4076%       | 16.0912%                     | 16.8972%        | 10.2839%                   |           |             |
| 14 | 2014        | 2.5233%     | 5.8557%        | 8.6674%                      | 4.3606%         | 4.2964%                    |           |             |
| 15 | 2013        | 4.5405%     | 8.0420%        | 6.6575%                      | 13.4180%        | 7.3954%                    |           |             |
| 16 | 2012        | 6.7065%     | 2.6998%        | 8.3964%                      | 3.4730%         | 5.5444%                    |           |             |

## **Transient Room Tax—Tourism and Arts Fund**

#### 2nd Quarter 2017

|    |  |            |           | f Cannon Beach<br>Year 2017-2018 |                    |            |           |           |            |
|----|--|------------|-----------|----------------------------------|--------------------|------------|-----------|-----------|------------|
|    |  |            |           | and Arts Fund (                  |                    |            |           |           |            |
|    |  |            | Tourising | iliu Ai ts i uliu (              | 012)               |            |           |           |            |
|    |  | Council    | Percent   |                                  |                    |            |           |           |            |
|    |  | Approved   | of        | Budgeted                         | 1st Qtr            | 2nd Qtr    | 3rd Qtr   | 4th Qtr   |            |
|    |  | Total      | Total     | Revenue                          |                    | Distribu   |           |           | Total      |
|    |  |            |           |                                  |                    |            |           |           |            |
|    |  |            |           |                                  |                    |            |           |           |            |
| 1  | CB Arts Association - Artist Program                   | 20,500     | 7.39%     |                                  | 8,200.00           | 4,100.00   | 3,075.00  | 5,125.00  | 20,500     |
| 2  | CB Chamber - CB Fatbike Festival                       | 15,325     | 5.52%     |                                  | 6,130.00           | 3,065.00   | 2,298.75  | 3,831.25  | 15,325     |
| 3  | CB Chamber - North Coast Partnership                   | 16,250     | 5.86%     |                                  | 6,500.00           | 3,250.00   | 2,437.50  | 4,062.50  | 16,250     |
| 4  | CB Chamber - Tourism Event Video                       | 22,400     | 8.07%     |                                  | 8,960.00           | 4,480.00   | 3,360.00  | 5,600.00  | 22,400     |
| 5  | Clatsop Animal Assistance - Savor CB                   | 42,624     | 15.36%    |                                  | 17,049.60          | 8,524.80   | 6,393.60  | 10,656.00 | 42,624     |
| 6  | CB Gallery Group - Spring Unveiling, Plein Air, & More | 46,333     | 16.70%    |                                  | 18,533.20          | 9,266.60   | 6,949.95  | 11,583.25 | 46,333     |
| 7  | CB History Center - Cottage Tour                       | 24,500     | 8.83%     |                                  | 9,800.00           | 4,900.00   | 3,675.00  | 6,125.00  | 24,500     |
| 8  | Coaster Theatre - Special Events                       | 39,053     | 14.07%    |                                  | 15,621.20          | 7,810.60   | 5,857.95  | 9,763.25  | 39,053     |
| 9  | CB Library - Women's Only Weekend                      | 6,500      | 2.34%     |                                  | 2,600.00           | 1,300.00   | 975.00    | 1,625.00  | 6,500      |
| 10 | North Coast Land Conservancy - Coast Walk Oregon       | 10,000     | 3.60%     |                                  | 4,000.00           | 2,000.00   | 1,500.00  | 2,500.00  | 10,000     |
| 11 | Tolovana Arts Colony - CB Comedy Festival              | 4,000      | 1.44%     |                                  | 1,600.00           | 800.00     | 600.00    | 1,000.00  | 4,000      |
| 12 | Tolovana Arts Colony - Get Lit                         | 30,000     | 10.81%    |                                  | 12,000.00          | 6,000.00   | 4,500.00  | 7,500.00  | 30,000     |
|    |  | ,          |           |                                  |                    |            |           |           |            |
|    | Totals   | 277,485    | 100%      | 360,708                          | 110,994.00         | 55,497.00  | 41,622.75 | 69,371.25 | 277,485    |
|    |  |            |           |                                  |                    |            |           |           |            |
|    |  |            |           |                                  |                    |            |           |           |            |
|    |  |            |           |                                  |                    |            |           |           |            |
|    | Breakdown of Distribution %                            |            |           |                                  |                    | Receipts f | rom 1%    |           | Total      |
|    |  |            |           |                                  |                    |            |           |           |            |
| 13 | 1st Qtr  | 110,994.00 | 40%       | Hotel/Motel                      | 200,296.78         | 58.65      | -         | -         | 200,355.43 |
| 14 | 2nd Qtr  | 55,497.00  | 20%       | Short Term                       | 28,536.76          | 2,759.28   | -         | -         | 31,296.04  |
| 15 | 3rd Qtr  | 41,622.75  | 15%       | rounding                         | -0.17              |            |           |           |            |
| 16 | 4th Qtr  | 69,371.25  | 25%       |                                  |                    |            |           |           |            |
| 17 | Total  | 277,485.00 | 100%      | Total                            | 228,833.37         | 2,817.93   | -         | -         | 231,651.47 |
|    |  |            |           |                                  |                    |            |           |           |            |
| 18 |  |            |           | less: 30%                        | 68,650.01          | 845.38     | -         | -         | 69,495.44  |
|    |  |            |           |                                  |                    |            |           |           |            |
| 19 |  |            | To        | tal available                    | 160,183.36         | 1,972.55   | -         | -         | 162,156.03 |
|    |  |            |           |                                  |                    |            |           |           |            |
|    |  |            |           |                                  |                    |            |           |           |            |
| 20 |  |            |           | Fund Baland                      | ce at July 1, 2017 | ,          |           |           | 167,689    |
| 21 |  |            |           |                                  | ansient room tax   |            |           |           | 162,156    |
| 22 |  |            |           | Less: Distri                     | butions            |            |           |           | 110,994    |
| 23 |  |            |           | Ending Fun                       | d Balance 12/31    | 1/17       |           |           | 218,851    |
| -  |  |            |           |                                  |                    |            |           |           |            |

For budget details, please refer to the City of Cannon Beach Adopted Budget for fiscal year ending June 30, 2017. Budget amounts reflect budget adjustments approved by the Council during the fiscal year. Information and data presented in this report is unaudited.