Building Livable Futures in Lincoln City



INNOVATIVE HOUSING, INC

CREATING SOLUTIONS TO UNMET HOUSING NEEDS

Innovative Housing, Inc. (IHI)

Our mission is to create innovative solutions to unmet housing needs, and to do so in a way that makes good business sense.



- Private non profit since 1984
- 965 units at 17 Oregon properties
- Robust Resident Services
- Long term ownership of properties we develop and control



IHI Properties

New Construction:

Vibrant! (Portland Pearl District)

Woodwind (Albany, OR)

Magnolia 1 & 2 (NE Portland)

Broadway Vantage (NE Portland)

Kinnaman (Aloha, OR)

Hewitt Place (Troutdale, OR)

Gresham Village (Gresham, OR)

Center Village (Portland)

Anna Mann House (Laurelhurst, Portland – underway)

Lincoln 25 (Lincoln City, underway)

Historic Properties:

The Merwyn (Astoria)
The Modern Rich
Musolf Manor
Clifford
Whitmarsh
Erickson Fritz



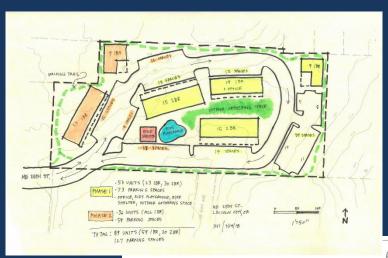




What is it about Lincoln City that captured our interest?

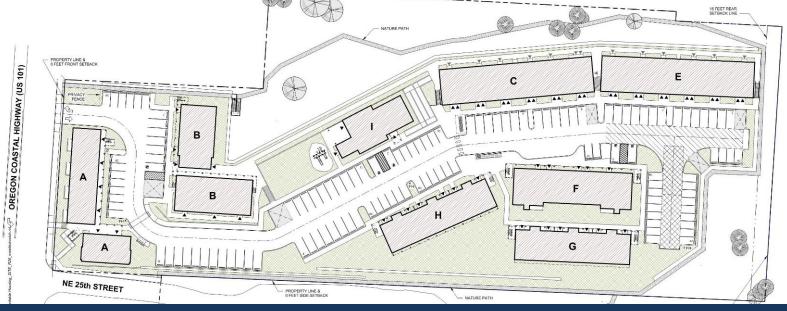
- Significant affordable workforce housing need – IHI's mission is to address unmet housing needs
- Jurisdiction has a serious financial commitment to affordable housing
- Dedicated and talented city staff plus a great consultant!
- The site has a great deal of potential to provide a good quantity of units, amenities for residents, and features for the community





Proposed Development Program

2018



16 – three bedrooms, 50 – two bedrooms, 41 – one bedrooms

Project Financing, Sources

Actual, 2022 – 107 units

Proposed	, 2018 RFEI	– 53 units
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LIHTC, 9%:	\$3.28 Millior
LIFT funds, OHCS:	\$5.24 Millior
State GHAP Grant:	\$ 200,000
State Weatherization:	\$ 81,000
Lincoln City Grant	\$ 300,000
Employer Contributions	\$ 110,000
Perm Loan:	\$ 900,000
<u>Deferred Developer Fee:</u>	\$ 195,000
Total:	\$10.300.000

Per unit: \$194,000

LIH I C, 4%:	\$15,293,753
LIFT:	\$13,553,980
MCOF:	\$ 3,000,000
Weatherization:	\$ 40,000
Lincoln City Grant:	\$ 397,000
Perm Loan:	\$ 2,617,845
Deferred Dev Fee:	\$ 646,799
Sponsor Cap Contrib:	\$ 2,266,200
Total:	\$37,815,577

Per unit: \$353,000

Plus Add'l City Contributions

(5% total contributions):

SDC Deferral: \$880,000

Phase 1&2: \$20,000

Archaeology: \$30,000

Property Tax Abatement, 30 yrs

Project Budget, Uses

Proposed, 2018 RFEI – 53 units

Acquisition \$0

Construction \$6,658,000 (125,000 per unit)

Construction Contingency \$ 636,000

Developer Fee \$ 995,000 (cash fee \$800,000)

Soft Costs \$2,023,747 (38,000 per unit)

Total: \$10,300,000

Per unit: \$194,000

Key cost differences:

- Unit sizes
- Site retaining walls
- Pandemic cost escalation
- Interest rate
- 9% vs 4% LIHTC's

Actual, 2022 – 107 units

Acquisition \$0

Construction \$26,559,844 (248,000 per unit)

Construction Contingency \$1,317,992

Developer Fee \$3,880,000 (cash fee \$967,001)

Soft Costs \$6,057,742 (56,614 per unit)

Total: \$37,815,578

Per unit: \$353,000

Design

Lincoln City Affordable Housing - Building A street elevation



Ripple Rock & Into the Stratosphere





Construction has started



Closing Remarks



Dream Team: City of Lincoln City, LRS Architects, Froelich Engineers, GBC Construction, St. James Santiago Church, Mrs Larson, Innovative Housing