

CITY OF CANNON BEACH

Meeting: Tourism and Arts Commission

Date: Tuesday, June 16, 2020

Time: 1:00 pm

Location: City Hall Council Chambers

Call to Order

Discussion of Tourism and Arts Fund FY 2019-20 Recipients

Discussion of Tourism and Arts FY 2020-21 Program

Good of the Order

<u>Adjournment</u>

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Posted: 2020/06/10



MEMORANDUM

To: Tourism and Arts Commission, Cannon Beach City Council

From: Bruce St.Denis, City Manager

Date: 6/10/20

Subject: FY 19-20 and FY 20-21 TAF fund management

Background

The following information is being provided to help the TAC and City Council make decisions to address the shortfalls in TLT collections caused by the uncertainties of the COVID-19 situation. There are ongoing funding commitments for FY 19-20 in this period of significantly declining revenue. We also need to address what we can do to keep the program viable in FY-20-21.

For this discussion, you can think of the TAF fund balance being essentially zero.

The FY 20-21 budget conservatively estimates an annual collection of \$292,000 for FY 20-21 vs the approximately \$440,000 budgeted for FY 19-20.

Based on a historical collection rate of 43%, revenue for Q1 of FY 20-21 is estimated at \$ 125,560.

The following show our analysis of the TAF financial position for the next several months based on information regarding on-going funding requirements supplied by the awardees.

All estimates have been rounded to make the discussion easier.

June 2020

TAF balance available from Q3 collections: \$16,000

TAF obligations for Q3: (\$39,000)

Net (\$23,000)

<u>July 2020</u>

TAF balance available from Q4 collections: \$115,000 * Details at end of report

TAF obligations for Q3/Q4: (\$105,000) ** Details at end of report

Net position + \$ 10,000

While we will possibly out of the hole at the end of July, we will be starting FY 20-21 at around zero dollars.



There is no new income projected until October 15th.

Questions facing TAF and City Council

Most of these questions deal with availability of funds and the timing of the process and disbursements.

Based on historical trends and the budget projection of \$292,000 in TAF collections next year the following are the projections for quarterly collections in FY 20-21.

Q1: \$125,560 (43%) due October 15th, 2020

Q2: \$49,640 (17%) due January 15th, 2021

Q3: \$40,880 (14%) due April 15th, 2021

Q4: \$75,920 (26%) Due July 15th, 2021

The TAF reserve will receive the first payment of \$34,000 for the \$100,000 loan made towards the purchase of CBE around January 15th.

Some questions that will affect the TAC/TAF recommendation to City Council.

- At what date do we want to commit to how much will be granted for FY 20-21?
- Based on that, at what date do we think that we will actually have adequate funds to disburse?
- Based on that decision, at what date do we want to start accepting applications?
- At what date should we tell folks they can expect to start seeing funding in hand?
- What will be the "period? Time over which the TAF grants will be paid out?

Because of the current uncertainty we need to start thinking about what caveats will be attached to the FY 20-21 awards.

Please let me know if you have any questions.

*

\$ 16,000 carryover from Q3

\$ 20,000 (net Q3 collection – some operators deferred to July 15th)

\$ 34,000 (70% of County's 1% from Q3 and Q4 paid July and January)

\$ 45,000 (estimated FY 19-20 Q4 collections)

\$115,000 Balance

1Note that we may not see 100% of the Q4 funds due as many will have the options to defer to October.



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(\$39,000) revised TAC disbursement estimates for Q3

(\$66,000) revised TAC disbursement estimates for Q4

(\$105,000) accumulated disbursement requirements to close FY 19-20.

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Grant Agreements waiting for disbursement

1 2 3 4	Bills Inc Osburn's Ice Cream Golden Whale Ecola Creek Lodge	9,194.80 3,876.67 2,913.05 3,713.05
5	Bronze Coast Gallery	479.35
6	Castaways	4,303.92
7	Pelican Brewing	3,673.63
		28,154.47
	Amount Disbursed	273,845.50
	Total Allocated	301,999.97

Cash on Hand May 31, 2020	45,138.00
Less: Remaining Grant Disbursements	28,154.47
Cash Remaining after final disbursement	
for TAF Qtr 3 and Qtr 4	16,983.53
Disbursements obligated to TAF Programs Otr 3	
Disbursements obligated to TAF Programs Qtr 3 Qtr 4	51,811.80
Qtr 3	
Qtr 3 Qtr 4	51,811.80 86,353.00

City of Cannon Beach Fiscal Year 2019-2020 Tourism and Arts Fund (012)

		Council Approved	Percent of	Budgeted	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr		
		Total	Total	Revenue	1st Qti	Distribu	THE RESERVE AND ADDRESS OF THE PARTY OF THE	411 Q11	Total	
1	CB Arts Association - Artist Program	26,679	7.72%		10,671.60	5,335.80	4,001.85	6,669.75	26,679	
2	CB Arts Association - 2020 Music Festival	12,114	3.51%		4,845.60	2,422.80	1,817.10	3,028.50	12,114	
3	CB Chamber - Culinary Festival	28,833	8.35%		11,533.20	5,766.60	4,324.95	7,208.25	28,833	
4	CB Chamber - CB Fatbike Festival	14,471	4.19%		5,788.40	2,894.20	2,170.65	3,617.75	14,471	
5	CB Chamber - North Coast Partnership	7,143	2.07%		2,857.20	1,428.60	1,071.45	1,785.75	7,143	
6	CB Chamber - Tourism Event Video	11,831	3.43%		4,732.40	2,366.20	1,774.65	2,957.75	11,831	
7	CB Chamber - Walks	4,429	1.28%		1,771.60	885.80	664.35	1,107.25	4,429	
8	CB Chamber - Clean Beaches	4,286	1.24%		1,714.40	857.20	642.90	1,071.50	4,286	
9	Clatsop Animal Assistance - Savor CB	37,050	10.73%		14,820.00	7,410.00	5,557.50	9,262.50	37,050	
10	CB Gallery Group - Spring Unveiling, Earth 2 Ocean, & More	30,843	8.93%		12,337.20	6,168.60	4,626.45	7,710.75	30,843	
11	CB Gallery Group - Earth and Ocean Arts Festival	18,080	5.23%		7,232.00	3,616.00	2,712.00	4,520.00	18,080	
12	CB Gallery Group - Stormy Weather	7,250	2.10%		2,900.00	1,450.00	1,087.50	1,812.50	7,250	
13	CB History Center - Cottage Tour	28,786	8.33%		11,514.40	5,757.20	4,317.90	7,196.50	28,786	
14	Coaster Theatre - Late 2019-Early 2020 Seasons	44,974	13.02%		17,989.60	8,994.80	6,746.10	11,243.50	44,974	
15	NW Trail Alliance-Klootchy Creek Trail System	33,214	9.62%		13,285.60	6,642.80	4,982.10	8,303.50	33,214	
	· ·	35,429	10.26%		14,171.60	7,085.80	5,314.35	8,857.25	35,429	
16	Tolovana Arts Colony - Get Lit	35,429	10.20%		14,171.00	7,083.80	3,314.33	8,837.23	33,423	
17	Totals	345,412	100%	419,277	138,164.80	69,082.40	51,811.80	86,353.00	345,412	
	Breakdown of Distribution %					Receipts f	rom 1%		Total	
	breakdown of bistribution //					necespes :				
18	1st Qtr	138,164.80	40%	Hotel/Motel	224,443.33	88,969.70	58,761.88	-	372,174.91	
19	2nd Qtr	69,082.40	20%	Short Term	30,096.36	9,928.93	6,323.34	-	46,348.63	
20	3rd Qtr	51,811.80	15%	rounding					=	
21	4th Qtr	86,353.00	25%							
22	Total	345,412.00	100%	Total	254,539.69	98,898.63	65,085.22	-	418,523.54	
23				less: 30%	76,361.91	29,669.59	19,525.57		125,557.06	
24			T	otal available	178,177.78	69,229.04	45,559.65		292,966.48	
25				Fund Ralance	e at July 1, 2019				364,210	
25					nsient room tax				292,966	
26					utions quarter 1 a	nd 2			207,247	
27						IIU Z			273,845	
28				Less: Grant Distributions Ending Fund Balance May 31, 2020						
29				Ending Fund	Balance Iviay 31,	2020			176,084	
30				Cash on Hand May 31, 2020						
				still owe grant disbursements						
				still owe qtr 3 and qtr 4					(138,165)	
				Shortfall					(121,181)	

TAF FY 2019-20 Status

ORGANIZATION	Amount Approved by Council	Q1 July 2019 payment	Q2 Feb 2020 payment	Q1 & Q2 total Received	amount not spent- add to Q3 & Q4 for City use	Q3 May2020 payment needed	Q3 May 2020 payment NOT needed (for city use)		Q4 July 2020 payment	Q4 July 2020 payment not needed (for city use	Needed?	total Q3 & Q4 Amount available to City
1 CB Arts Assoc - Artist Program	\$26,679.00	\$10,671.60	\$5,335.80	\$16,007.40	\$0.00	• \$0.00		Y	\$6,669.75		Υ	\$0.00
CB Arts Assoc - Music Festival 2 cancelled	\$12,114.00	\$4,845.60	\$2,422.80	\$7,268.40	\$0.00		\$1,817.10	N		\$3,028.50	N	\$4,845.60
*** CB Chamber - Culinary Fest 3 cancelled COVID ***	\$28,833.00	\$11,533.20	\$5,766.60	\$17,299.80	77777		\$4,324.95	N		\$7,208.25	N	\$11,533.20
CB Chamber - Fat Bike Festival postponed to Oct 16-18	\$14,471.00	\$5,788.40	\$2,894.20	\$8,682.60	\$0.00	\$2,170.65		Υ	\$3,617.75		Y	\$0.00
5 CB Chamber - NC Partnership	\$7,143.00	\$2,857.20	\$1,428.60	\$4,285.80	\$0.00	\$1,071.45		Υ	\$1,785.75		Υ	\$0.00
6 CB Chamber - Tourism Video	\$11,831.00	\$4,732.40	\$2,366.20	\$7,098.60	\$0.00	\$1,774.65		Y	\$2,957.75		Υ	\$0.00
7 CB Chamber - CB Walks	\$4,429.00	\$ 1,771.60	\$885.80	\$2,657.40	\$0.00	\$664.35		Y	\$1,107.25		Υ	\$0.00
***CB Chamber - Clean Beaches 8 COVID ***	\$4,286.00	\$1,714.40	\$857.20	\$2,571.60	?????		\$642.90	N		\$1,071.50	N	\$1,714.40
Clatsop Animal Assistance - Savor Cannon Beach Cancelled Mid Event 9 COVID	\$37,050.00	\$14,820.00	\$7,410.00	\$22,230.00	\$0.00	\$5,557.50		Y	\$9,262.50		Υ	\$0.00
CB Gallery Spring Unveiling	\$30,843.00	\$12,337.20	\$6,168.60	\$18,505.80	\$0.00	\$4,626.45		Υ	\$7,710.75		Y	\$0.00
1 CB Gallery Earth2 Ocean	\$18,080.00	\$7,232.00	\$3,616.00	\$10,848.00	\$0.00	\$2,712.00		Y	\$4,520.00		Y	\$0.00
2 CB Gallery Group Stormy Weather	\$7,250.00	\$2,900.00	\$1,450.00	\$4,350.00	\$0.00	\$1,087.50		Υ	\$1,812.50		Y	\$0.00
CB History Center & Museum - 2021 3 Cottage Tour	\$28,786.00	\$11,514.40	\$5,757.20	\$17,271.60	\$0.00	\$4,317.90		Υ	\$7,196.50		Y	\$0.00
Coaster Theatre - Late 2019 - Early 4 2020 Seasons	\$44,974.00	\$17,989.60	\$8,994.80	\$26,984.40	\$0.00	\$6,746.10		Υ	\$11,243.50		Υ	\$0.00
Northwest Trail Alliance - Klootchy 5 Creek Trail System	\$33,214.00	\$13,285.60	\$6,642.80	\$19,928.40	\$0.00	\$4,982.10		Y	\$8,303.50		Υ	\$0.00
Tolovana Arts Colony - Get Lit at the Beach Cancelled COVID	\$35,429.00	\$14,171.60	\$7,085.80	\$21,257.40	\$11,322.40		\$5,314.35	N		\$8,857.25	N	\$25,494.00
TOTALS:	\$345,412.00					\$39,712.50	\$12,099.30		\$66,187.50	\$20,165.50		\$43,587.20

Budgeted Funds 2019-20

\$419,227

budgeted \$51,811.80

\$86,353.00

CITY OF CANNON BEACH BALANCE SHEET MAY 31, 2020

TOURISM & ARTS FUND

	ASSETS					
012-000-11010	CASH IN COMBINED CASH FUND				45,138.29	
012-000-12135	A/R - TRANSIENT ROOM TAX				28,945.44	
012-000-13000	INTERFUND LOAN RECEIVABLE				102,000.00	
	TOTAL ASSETS					176,083.73
	LIABILITIES AND EQUITY					
	FUND EQUITY					
012-000-33000	FUND BALANCE				364,209.95	
	UNAPPROPRIATED FUND BALANCE: REVENUE OVER EXPENDITURES - YTD	(188,126.22)			
	BALANCE - CURRENT DATE			(188,126.22)	
	TOTAL FUND EQUITY					176,083.73
	TOTAL LIABILITIES AND EQUITY					176,083.73